

GLOBALSTAR INC. 461 SO. MILPITAS BLVD. MILPITAS, CA 95035 Tel: (408) 933-4000 Fax: (408) 933-4100

May 7,2007

Ms. Marlene H. Dortch Secretary Federal Communications Commission 445 12th Street, S.W. Washington, D.C. 20554

Re: WT Docket No. 07-71 — Twelfth Annual Report and Analysis of Competitive Market Conditions with Respect to Commercial Mobile Services

Dear Ms. Dortch:

Globalstar, Inc., on behalf of itself and its U.S. operating subsidiary, Globalstar USA, LLC, submits the following supplemental information in the above-referenced proceeding in which the Wireless Telecommunications Bureau ("Bureau") seeks data and information in order to evaluate the state of competition among Commercial Mobile Radio Services ("CMRS") providers in connection with in its preparation of the *Twelfth Annual Report and Analysis of CompetitiveMarket Conditionswith Respect to Commercial Mobile Services* ("Twelfth Annual Report")." Specifically, in response to Item I.B.1. of the *Public Notice*, Globalstar hereby provides the Bureau with the following data concerning its pricing plans, number of subscribers, and minutes of use:

- ➤ Globalstar provides service in the United States pursuant to Part 25 of the Commission's Rules using the 1610-1621.35 MHz and 2483.5-2500 MHz bands, divided into 1.25 MHz CDMA channels. Globalstar provides ubiquitous coverage of forty-nine states (excluding Hawaii) and Puerto Rico and the U.S. Virgin Islands via its forty-satellite low earth orbit constellation and six satellite earth stations, or gateways, in Texas, Alaska, Florida; Puerto Rico and Canada (2).
- The current prices for Globalstar's services are available on Globalstar's U.S. website (www.globalstarusa.com) and are attached.
- As of December 31,2006, Globalstar had approximately 75,000 active subscriptions in the United States and Caribbean region.
- ➤ In 2006, Globalstar had approximately 18 million minutes of use ("MOUs") in the United States and Caribbean. Of these, approximately 2 million MOUs were for simplex data

See WTB Seeks Comment on CMRS Market Competition, DA 07-1652, WT Docket No. 07-71 (April 6,2007) ("Public Notice"). Globalstar is simultaneously filingjoint comments in response to the Public Notice with a number of other MSS providers.

Ms. Marlene H. Dortch May 7,2007 Page 2 of 2

services, and the balance were for voice or duplex data. (Globalstar does not separately identify voice and duplex data services.)

Globalstar can break down its customers' usage by state, but does not break such usage down by urban versus rural area. Globalstar estimates that at present, less **than** one percent of its services currently are provided in urban areas; however, once its Ancillary Terrestrial Component network is fully deployed, that number is expected to increase dramatically.

Should there be any questions concerning this data, please feel free to contact the undersigned.

Sincerely yours,

GLOBALSTAR, INC.

By:

William F. Adler

Vice President-Legal & Regulatory Affairs

william.adfer@globalstas.com

(408) 933-4000

Attachment

Wit C. A. 4.17

Home | Log In







Home ::Airtime Pricing and Service Agreements

Categories

Ail Products ...

New Products [more]

GSP-1600 Hands-Free Car Kit \$649.00

I

Airtime Pricing and Service Agreements

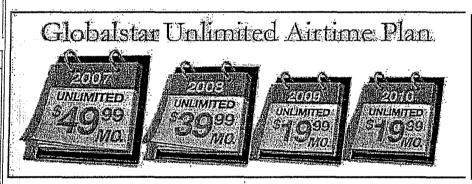
verage Map

ijij & it va Notice Conditions of Use Contact Us





Globalstar satellite airtime price plans are designed to suit a variety of remote communications needs. Choose from ten plans and discover the one that's bestfor your business. Whether you require a portable or fixed phone, Globalstaroffers a variety of voice and data solutions for your remote communications requirements. Talk to a Globalstar representative at 877-SAT-PHONE our service plans and complete line of products and services.



With the new Globalstar Unlimited Loyalty plan, get unlimited home airtime voice usage with rates that automatically go down each year! \$49.99 In 2007.20081 Only \$39.99 per month. 2009 and 2010? \$19.99 per month for unlimited airtime. Talk as much as you want. Nights, weekends, weekdays anytime! We guarantee the low rates through the term of June 30, 2010.

Globalstar is the only mobile satellite operator launching spare satellites for our existing network, and building a new generation satellite constellation; scheduled to begin deployment in 2009. With the successful launch of eight spare satellites scheduled for this year, along with our existing satellite network, Globalstar will continue to provide and support two-way voice and data satellite services to our customers through the launch of the second-generation constellation. However, there may be significant gaps in satellite availability depending on where you are and when you attempt to place a call. Sign up now and get a bonus year of unlimited service for only \$19.99/month for one full year after Second Generation network launch.

Unlimited Oyalty Plan	Horne, Minutes	Monthly Service Fee	Includeda Minute Rate	Voice Mali	Express (4) Data Internets Compression	Faxin
2007	Unlimited	\$49.99	Free	Free	Free '	\$39.95
2008 1 - 1	Unlimited	\$39.99	Free	Free	Free	\$39.95
2009	Unlimited	\$19.99	Free	Free	Free	\$39.95
 2010	Unlimited	\$19.99	Free	Free	Free	\$39.95

Plans are based on a contract through June 30, 2010. Credit approval required. Early deactivation will result

: In a cancellation fee. Cancellation fee based on calendar year; \$750 If cancelled In 2007; \$500 If cancelled 2008, \$250 If cancelled in 2009 or 2010. The plan is not designed for always-on data communications.

Globalstar reserves the right to terminate service of a customer, or arriend the plan to prevent abuse of data connectivity.

70 ACTIVATE YOUR PHONE:

You must fill out a Service Plan Agreement form and Fax It back to (408) 933-4448 (Mon-Frl) or (888) 604-7517 (Mon-Sun) to have your phone activated. For more information about Globalstar's Service Plans please call 1 (877) SAT-PHONE to speak to one of our representatives.

CLICK HERE to download the Globalstar USA Satellite Service Agreement Form.

Lib — Annual/Seasonal Plans

- · Use your minutes anytime within 12 months
- · Perfect for seasonal users
- Pool minutes with phones on the same account and plan
- Existing Customer? Call Customer Care to take advantage of this offer.
- Limited-time offer. Plans renew at discounted rate only during promotional period.

Liberty Annualy Seasonal Plans	Allome : Minutes	Annual A Services Fee	Included: Minute Rate	Voice pall Viali	Expressa Containterneta Compression	
E-Star Uberty	0	\$359.88	\$1.49	\$95.40	\$119.40	\$479.40
Uberty 600	600	\$600	\$1.00	\$95.40	\$119.40	\$479.40
Liberty 1,800	1,800	\$780	439	Free	Free	\$479.40
Uberty 6,000	6,000	\$1,440	244:	Free	Free	\$479.40
Uberty 16,800	16,800	\$3,300	20¢	Free	Free	\$479.40
Uberty 48,000	48,000	\$6,600	144:	Free	Free	\$479.40

Additional airtime \$0.99/minute on all plans except Emergency -- \$1.49/minute and Freedom 4000/Liberty 48,000 -- \$0.49/minute. \$50.00 activation fee applies. 30-second rounding with one-minute minimum per call

Freedom Monthly Plans

- Low monthly rates
- Perfect for regular use
- 1-year service agreement

Montaly/ Freedom Plansa	Home Minutes	Service Fee	Minutes Minutes Rate	Voice n Voice n Mail	Detailnternets Compression	Semonionale Fax Service
E-Star Emergency Freedom	0	\$29.99	\$1.49	\$7.95	\$9.95	\$39.95
Freedom	50	\$50	\$1.00	\$7.95	\$9,95	\$39.95

1_	Freedom 150	150	\$65	'43¢	Free	Free	\$39.95
	Freedom 500	500	\$120	24¢	Free	Free	\$39.95
	Freedom 1400	1400	\$275	20¢	Free	Free	\$39.95
	Freedom 4000	4,000	\$550	141	Free	Free	\$39.95

Additional airtime \$0.99/minute on all plans except Emergency -- \$1.49/minute and Freedom4000/Liberty 48,000 -- \$0.49/minute, \$50.00 activation fee applies. 30-second rounding with one-minute minimum per call

Globalstar Advantages:

- **US-based** number. Easy and affordable. National "800" dialing. Call to the millions of US toil-free numbers Best satellite sound quality. No need to waste time repeating yourself. Fastest Mobile Data Rates. Do more in less time, Many satellites. Each call is handled by multiple satellites simultaneously for superior quality and reliability.
- Many gateways. Globalstar's gateways provide redundant overlapping coverage In most areas, offering the most reilable satellite service during emergencies.

Legal Terms

Plans are based on a 12-month contract. Credit approval required. Early de-activation of the contract will result in a canceflation fee. Bundled voice and data minutes are applicable for calls from the U.S. and the Caribbean to the U.S., Canada and Puerto Rico. Voice airtime billing is based on a one-minute minimum and 30-second increments. Calls placed from the U.S., Canada and the Caribbean use standard alrilme, no roaming, and no long distance to the U.S., Canada and Puerto Rico. Calls to other Caribbean countries and other destinations will be charged long distance. For roaming rates, please consult the Roaming Calculator it www.globalstar.com. Included minutes do not apply while roaming. International roaming charges apply a ail calls placed outside North America. International roaming charges and International long distance harges may vary depending on foreign taxes and tariffs from Individual countries. Please see End User Terms and Conditions for all details concerning subscription to the Globalstar system. All pi-lee plans are ubject to ail U.S. local, provincial and federal taxes. Globalstar reserves the right to modify any price pian vithout notice.



3 of 3